

**FOR IMMEDIATE RELEASE**



## **Powerline Control Systems Signs Strategic Alliance with Global Caché**

***Partnership enables both companies to work towards greater compatibility of  
products***

**Northridge, Cal. — July 26, 2011 —** [Powerline Control Systems, Inc.](#), the manufacturer of PulseWorx [lighting control](#) for residential and light commercial applications, and inventor of Universal Powerline Bus® (UPB) technology, has announced that it has entered into a strategic alliance with Global Caché, the leading independent manufacturer of IP and Wi-Fi connectivity products for the control and automation market.

The partnership provides a platform for the two companies to share marketing opportunities and ensures seamless compatibility between products. PCS' new flagship product, Mi LightStyle, a lighting control solution that offers end users more convenient control over their home through the use of any Internet connected device (e.g. tablet, smartphone and computer), will be among the first PCS products made compatible with Global Caché products.

"Powerline Control Systems has grown quickly in the last few years," said Scott Klodowski, director of sales and marketing for PCS. "That growth is due to alliances with companies like Global Caché, one of the industry's most trusted brands, which allow us to work together making separate products that work in tandem, benefitting the installer, the end user and both companies."

"This alliance seems about as natural as they come," said Robin Ford, vice president of business development for Global Caché. "Both PCS and Global Caché are focused on creating products that provide installers with options in controlling home automation with network-based solutions. By providing them with easy, flexible integration of products, we're ultimately providing the end user a system that matches their needs more perfectly."

Powerline Control Systems develops, manufactures top-of-the-line lighting, and electrical control devices for the residential and commercial markets. PCS develops, manufactures and markets residential products utilizing its patented UPB™ technology, in addition to licensing the technology to other manufacturers in the home control industry. PCS products are designed to use standard powerlines to communicate control signals without additional wiring, providing customers an affordable, flexible lighting control system.

Global Caché's award-winning products connect almost any electrical device to a WiFi and IP network so it can be controlled, automated, and maintained by network-based software. The company offers other connectivity products and capabilities, including IR learning, IR receivers, and sensors, that can be connected to a network. Global Caché products are enabling devices that are designed to work with other standards based products.

To learn more about Mi Lightstyle or Powerline Control Systems, Inc., please visit <http://www.pcslighting.com> or find PCS on Facebook at <http://www.facebook.com/pcslighting>. For information regarding Global Caché, visit <http://www.globalcache.com>.

**About Powerline Control Systems, Inc.**

*Powerline Control Systems has been developing, manufacturing top-of-the-line lighting, and electrical control devices for the residential and commercial markets since 1992. PCS provides a complete range of products under the PulseWorx® brand, including light switches, light dimmers, keypads, touchscreens, configuration software, and a variety of other electrical control devices; powered by the UPB® (Universal Powerline Bus) patented technology, the innovation of the PCS design team. UPB is answering the call for a lower cost, high reliability lighting control system to provide an alternative to expensive proprietary and hardwired systems. For more information on PCS, visit <http://www.pcslighting.com>.*

**About Global Caché, Inc.**

*Global Caché is dedicated to producing state-of-the-art products that enable technology in homes and businesses. Our award-winning GC-100 Network Adapter provides the means for network-based automation and management software to access, control, and deliver services in a networked environment to diverse and previously unconnected devices and appliances. In addition, Global Caché provides an IR learner, winner of the prestigious CEPro Product of the Year award for IP-enabling, an IR blaster, sensors, receivers, and conversion cabling to connect previously unconnected systems to a network. Global Caché sells through distributors, VARs, and OEMs. For more information on Global Caché and our products and services or to place an order, visit online at [www.globalcache.com](http://www.globalcache.com) or call us at 541-899-4800.*

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