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Powerline Control Systems Adds IP Security Sales as Manufacturer Sales Rep

Lighting control manufacturer partners with manufacturer sales rep to serve security, data comm and electrical dealers in Texas, Louisiana, Arkansas and Oklahoma

Northridge, Calif. — October 11, 2011 — [Powerline Control Systems, Inc.](http://www.pcslighting.com), the inventor of Universal Powerline Bus® technology and developer and manufacturer of [lighting control](#) products for residential and commercial markets, has announced the appointment of [IP Security Sales](#) to serve as manufacturer sales representative.

“Backing our trusted PulseWorx brand with top-of-the-line dealer service is paramount at PCS,” said Scott Klodowski, director of sales and marketing for PCS. “IP Security Sales is a trusted name in their region and we’re honored to be working with them. They’ve hit the ground running right out of the chute!”

“PulseWorx’s ease of installation, reliability and compatibility with other products makes it a very desirable product,” said Rich Fregien, Principal of IP Security Sales. “We’re excited to spread the word about these and additional benefits while providing training, product demonstrations, project design, specification assistance, project registration and much more.”

With over 49 years of combined experience, IP Security Sales specializes in IP video, alarm and automation, CCTV (including IP and analog cameras, video recording hardware, and VMS solutions), Mega-Pixel Technology, servers, display monitors, lenses, security peripheral devices, and audio-visual related products.

For more information on Powerline Control Systems, Inc., please visit <http://www.pcslighting.com> or find PCS on Facebook at <http://www.facebook.com/pclsighting>.

About Powerline Control Systems, Inc.

Powerline Control Systems has been developing, manufacturing top-of-the-line lighting, and electrical control devices for the residential and commercial markets since 1992. PCS provides a complete range of products under the PulseWorx® brand, including light switches, light dimmers, keypads, touchscreens, configuration software, and a variety of other electrical control devices; powered by the UPB® (Universal Powerline Bus) patented technology, the innovation of the PCS design team. UPB is answering the call for a lower cost, high reliability lighting control system to provide an alternative to expensive proprietary and hardwired systems. For more information on PCS, visit <http://www.pcslighting.com>.

Media Contact:

Kyle E. Glass, PR/Marketing Manager
Marketing Matters
Tel: 502-409-5953
Email: kyle@marketingmatters.net
Web: <http://www.marketingmatters.net>